

FINANCIAL BULLETIN

Effective: December 1, 2024 - December 31, 2024

FLEX-MAX LEASE PROGRAM

Flex-Max Lease Program providing customers with peace-of-mind financing. With eligible lease terms ranging from 36 to 48 months and featuring a new early termination option, you can offer your customers workable leasing solutions to meet their needs. See the program terms and eligible models below. (View the Flex-Max FAQs)

PROGRAM TERMS & CONDITIONS		
FEATURE	PROGRAM DETAILS	
Finance Type	Closed End Leases	
Residual	Standard Lease Program	
Interest Rate	25BP Above the Standard Lease	
Dealer Fee	\$250.00 / Unit	
Term	36 to 48 Months Eligible Lease Terms	
Max Return Percentage of Fleet	1 Unit or up to 15% of Flex-Max Leased Units	
Minimum Fleet Size	5 Units	
Minimum Lease Term Before Early Termination	18 Months or After	
Early Termination Notice	60 Days Prior Notice	
Early Termination Fee	3 Lease Payments	
Maximum Allowable Hours	2,000 Hours Annually	
All other TICE and TMU program terms, conditions, and rules may be applicable		

All other TICF and TMH program terms, conditions, and rules may be applicable.

Credit applications submitted without Quote Connect validation will result in dealer responsibility for full residual.

ELIGIBLE MODELS*		
CLASS	MODEL/CAPACITY	ELIGIBLE MAST HEIGHT DETAILS
1	All Models < 6,500 lbs.*	✓ SUR FSV: 188"✓ FSV: 189"*Excludes 4-Wheel Electric Capacities > 6,500 lb.
2	All Models	 ▲ Reach Truck: ▲ FSV: 241"; 250"; 252"; 268"; 271"; 301"; 302" ▲ FSW: 241"; 250"; 252"; 268"; 270"; 301"; 302" ▲ Order Picker:* ▲ FSV: 210"; 240" *Excludes Furniture Order Picker *Wire Guidance Capability is an option
3	End Rider	✓ Limit to 27x42 forks
4	All	▲ FSV: 187" & 189"
5	< 8,000 lbs.	▲ FSV: 187" & 189"
5	>= 8,000 lbs.	✓ FV: < 208"✓ V: 180"

^{*} Please refer to the full list of <u>TMH Models Approved for Flex-Max Lease</u>.