

FINANCIAL BULLETIN

Driving innovation together

Effective: March 1 - June 30, 2021

TOYOTA MATERIAL HANDLING & TOYOTA INDUSTRIES

COMMERCIAL FINANCE ARE EXCITED TO ANNOUNCE

THD NO PAYMENTS FOR 4 MONTHS

Start the spring season with **no payments for 4 months** on your new Toyota THD forklift with this limited time promotion!

ELIGIBLE UNITS	ALL NEW, CLASS 1, 4, & 2THD TOYOTA FORKLIFTS			
ELIGIBLE TRANSACTIONS	RETAIL ORDER & IN STOCK UNITS (LEASE ONLY)			
ELIGIBLE TERMS	29 - 36 MOS.	41 - 48 MOS.	53 - 60 MOS.	65-72 MOS

PROGRAM TERMS & CONDITIONS:

- Qualifying retails orders for qualified customers must be transmitted between March 1, 2021 and June 30, 2021.
- Applies to true new retail orders only. Units that were retail ordered before 3/1/2021 then cancelled & re-retailed after 3/1/2021 will not qualify.
- Retail orders must be placed within 10 days of credit approval and may not exceed the standard TMH factory lead time and availability period.
 No extended/staggered delivery allowed.
- Contracts must be funded within 30 days of delivery to the dealer.
- In-stock inventory must be funded within 30 days of delivery to the customer.
- TICF must receive completed contracts suitable for funding no later than 5 months from the credit approval date.
- 🚄 Dealer is required to enter eligible code in CRM on new units that are retail ordered or will be subject to a charge back fee of \$150.
- Promotion incentive may be combined/applied with additional retail order discounts.
- National Accounts and GSA do not qualify. LDNA and NPP do qualify.
- Promotions valid for US and Canada.
- Subject to TICF credit approval.
- Standard published TICF residuals apply.
- 🚄 New-Toyota lease rates apply. Conquest rates will apply to qualifying customers. Rate mark-ups are not eligible.
- Leasing annual hours of operation must be 2,000 hours or less.
- THD Only: Class 1, 4, and 2THD models are eligible.
- Must be retail ordered with Code S4 223981
- 🚄 Toyota Commercial Finance (TICF) will add additional months of \$0 payments at the beginning of the contract, lengthening the contract term.
- Deferral addendum must be completed and signed by the customer and submitted with lease documents.
- Proof of Retail Order must be provided at funding submission.

PLEASE CONTACT YOUR REGIONAL SALES MANAGER FOR MORE INFORMATION.